NYMPHAS C. HANKS, KINSMAN of AB

Author of the book "Up from the Hills" with a sale of
to date, unaccompanied he has crossed the count
once to Honolulu

AFTER losing hands and eyes at the age of twenty-one, Mr. Hanks studied under the direction of Byron W. King for seven years. Mr. Hanks has memorized over forty thousand words from classical literature, attended one year at King's School of Oratory, Pittsburgh, Pa., four years at Leland Stanford University, two years at Harvard, and a summer session at Columbia. He has earned the ten thousand dollars necessary for his education.

The American Magazine, New York Evening Post, Chicago Papers, San Francisco Papers, Los Angeles Examiner, Honolulu Papers, Panama Canal Zone News, Miami Papers, and many other publications have written favorably of Mr. Hanks and his work.

Harvard University — Department of Social Ethics

Mr. N. C. Hanks recently lectured to my classes in social ethics at Harvard College and at Radcliffe College. I am confident that to many of the students he brought a new idea—that his terrible misfortune has been met in a spirit that makes it better for him and for all who know him than if it had never happened. Good out of evil speaks in Mr. Hanks because he talks of what he knows and proves what he says by his life. Any class in school or college will be better and the wiser for having seen and heard him. Personally I have been happy to have him in my classes both as a student and as a teacher. I have learned from him and I hope to see him again.—*Richard C. Cabot.*

Ferris Institute, Big Rapids, Michigan

Some years ago I saw a sketch of N. C. Hanks in the American Magazine. I immediately secured the privilege of publishing five thousand copies of the little sketch. I have read this sketch to my school many times. After reading it, I decided I would like to see the man, Hanks. He has lectured at the Ferris Institute on fourteen different occasions. I admire Mr. Hanks to such a degree. I love him to such a degree, that I gave the high schools of Michigan a chance to hear him in commencement addresses for the season of 1922. He is one of America's finest illustrations of the real meaning of sane optimism. He has a message for every audience and he can give the message in a most effective manner. Any oration from Mr. Hanks is sufficient to awaken the dead. I take great pleasure in recommending Mr. Hanks as an entertainer, as a lecturer, as an all-round loyal American.

Very cordially,

W. N. Ferris, *Pres. Ferris Institute, Ex-Gov. of Michigan and United States Senator*

Hanks

LINCOLN'S MOTHER, NANCY HANKS

... sixty-six thousand copies. Has delivered 6,125 lectures ... times, 14 times in Canada, twice to Mexico, once to Panama

Our speaker of the day, N. C. Hanks, Washington, D. C., gave us an interesting half hour's talk on "The United States and Her Business Men." Mr. Hanks, who has made himself a poet, auther and lecturer through the cultivation of memory and the art of oratory, unfolded the story of his remarkable career. Deprived of both hands and with sight of both eyes destroyed by an explosion in a mine when scarcely twenty years old, Mr. Hanks (a relative of Abraham Lincoln) gave a talk that revealed the most sterling type of optimism that we have ever seen. He stated that since his deprivation he was enabled through his faculty of memory and the kindly assistance of fellow-students to take courses in several colleges, including Leland Stanford and Harvard.

"The greatest day of celebration in this world is that which we have worked for sincerely," Mr. Hanks said. Mr. Hanks chose the hardship of obtaining an education after he had lost both eyes and hands, so that he might have a means of livelihood that would prevent the necessity of his becoming a street-corner beggar with a tin-cup. His efforts were remarkably successful.

The address last Thursday had a salutary effect on our members, who sat with rapt attention, each thinking within himself, "With such a man as an example, why should I complain?" Mr. Hanks was, as President Doty said, "the most incurable optimist that he had ever chanced to meet."

SPECIAL ADDRESSES:

Diamonds in the Rough, United States and her Business Men, The Beginning of all Education, Real Religion in the World and Great Literature, Human Qualities which Cannot be Bought or Sold, Great Men Face to Face, Teachers' Associations and Institutes, Rotary, Kiwanis and Men's Clubs, Student who Wins.

"M A N"

By N. C. Hanks

Can you walk the path with common man;
And teach yourself each day to do the best you can,
Never howl, nor whine?
    Man, it takes a man!

Can you take a financial fall
And feel the pressure as you back against the wall,
Climb again, bit by bit?
    Man, it takes a man!

Can you keep your human quality,
And never use a rotten plan,
Step fast, or slowly as you can?
    Man, it takes a man!

Can you feel the sting of slander's poison dart
That spoils your life and breaks your heart?
Can you suffer like a man?
    Man, it takes a man!

Hope M. Nichols

N. C. Hanks, Lecturer and Author

Hundreds of yearly addresses in Leading Schools and Colleges. Thirty-seven Lectures at Harvard College in Social Ethics for Dr. Richard C. Cabot

Permanent Addresses
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Heber City, Utah

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Tomatoes
" Juice
S. Beans

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Stevenson Plast